

## Regional Coalition Model

**Identify the  
Right People**

**Establish and  
Build Trusting  
Relationships**

**Gather the  
Information  
and  
Understand  
the Data**

**Create a  
Picture of the  
Current State**

**Develop a  
Picture of the  
Future State**

**Identify and  
Prioritize  
Catalytic  
Projects and  
Pilots**

**Conduct  
Projects with  
Deliverables  
and Metrics**

**Disciplined  
Continuous  
Improvement**